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Emotional Intelligence

for Project Managers

introduces readers to

the basic concepts of

emotional intelligence

and shows how to

apply them to their

project goals. Readers

will learn how to: \* set

the tone and direction

for the project \*

communicate more

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effectively

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Overview. The business  
climate has changed

inalterably and to

optimize project

results, while

simultaneously

maximizing use of

resources it is

necessary and timely

for project managers to

understand and apply



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committed choices to

act strategically and

swiftly.

**Using emotional  
intelligence to**

*Page 9/27*

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**improve project  
performance**

Emotional Intelligence  
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Need to Achieve  
Outstanding Results by  
Anthony C. Mersino  
was chosen by  
Soundview Executive  
Book Summaries as  
one of the Top 30  
Business Books of  
2014.

**Emotional  
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*Page 10/27*

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**The People ...**

As Emotional Intelligence is a soft skill, it is harder to be taught. Nevertheless, this does not mean that you cannot advance your levels of Emotional Intelligence. While this is something that may feature in some formal training for project management qualifications, much of your learning will

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involve getting to know  
yourself.

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**Emotional  
Intelligence - A  
Project Manager's  
Best Asset?**

Managing is the second  
skill of emotional  
intelligence which will  
allow the project  
manager to viably  
oversee, control and  
express feelings. The  
basic element of self-  
awareness is to  
distinguish own

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mindset and the effect  
that mind-set will have  
on the behavior.

**Emotional  
Intelligence in  
Project Management  
- CEM Solutions**

Emotional intelligence  
is the ability to monitor  
your emotions or the  
emotions of others and  
use this to guide your  
actions. A shorter way  
to say this is to  
recognize or regulate  
emotions in ourselves

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and others. As project managers, we deal with people all day, every day, and we rely on them to get the job done.

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## **Emotional Intelligence and Project Management | MPUG**

Emotional intelligence is linked to all of Project Management Institute's (PMI) interpersonal skills deemed important

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Study.com**

Emotional intelligence is the ability to monitor your emotions or the emotions of others and use this to guide your actions. A shorter way to say this is to recognize or regulate

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emotions in ourselves and others. As project managers, we deal with people all day, every day, and we rely on them to get the job done.

**Emotional Intelligence and Project Management**

There are five core categories that are used to measure emotional intelligence – social skills, motivation, empathy,



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self-regulation, and self-awareness. If a team and, most importantly, a project manager, display a high level of emotional intelligence; they will be more likely to succeed.

## **The Importance Of Emotional Intelligence In Project Management**

And hiring managers have taken notice: 71 percent of employers surveyed by

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CareerBuilder said they  
value EQ over IQ,  
Project Managers  
reporting that  
The People Skills  
employees with high  
You Need To  
emotional intelligence  
Achieve  
are more likely to stay  
Outstanding  
calm under pressure,  
Resolve By  
resolve conflict  
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effectively, and  
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respond to co-workers  
with empathy. The  
Four Components of  
Emotional Intelligence

**Emotional  
Intelligence in  
Leadership: Why It's**

*Page 18/27*

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**Important**

Emotional Intelligence  
in Leadership At its  
core project  
management is all  
about effectively  
leading your team.

Therefore emotional  
intelligence for project  
managers and project  
leaders can be just as  
important (if not more)  
than knowing how to  
interpret the latest  
earned value data.

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*Page 19/27*

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## **Intelligence in Project Management**

This article will use the model developed by

Dr. Steven Stein, CEO of Multi Health

Systems, based on the Emotional Intelligence

Skills Assessment

(EISA) published by

Pfeiffer, an Imprint of John Wiley & sons, to

show that EI is a critical skill for a Project

Manager to be

successful.

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In this course, you will explore concepts of emotional intelligence and practice skills

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relevant to managing emotions so that you can enjoy better project outcomes. You will focus on five critical aptitudes: communication, relationship management, decision making, conflict management, and motivation. Enroll today!

**Leveraging  
Emotional  
Intelligence Course |**

*Page 22/27*

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## **eCornell**

Until recently, popular opinion said that project managers' experience levels and IQ were the best indicators of project success. But this perception is changing. These days, it's more generally accepted that straight-up intelligence is only part of the success card. Now, PMs and leaders need a high degree of emotional intelligence

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(EQ), too.

Project Managers

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Recent research identifies the key skills required of project leaders and the focus is on behavioural, rather than technical, capabilities. The behavioural skills needed to succeed as a project leader



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**The behavioural skills needed to succeed as a project leader**

“After all, as project managers we are managing people, and people are emotional,” says Erhan Korhaliller,

former project manager at creative advertising agency

AKQA, and founder and CEO of EAK Digital. He goes so far as to say that managing people without that emotional

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intelligence is the  
surest way of losing  
the team.

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**The Real Impact of  
Emotional  
Intelligence on  
Project ...**

Praise for the first  
edition of Emotional  
Intelligence for Project  
Managers: "A well-  
structured, easy read  
that delivers results... a  
worthy investment,  
particularly for aspiring  
or current project

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management

professionals.” — PM

World Today magazine

“It’s the book I wished  
I’d written.

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